

CM13.3. Concreting Services Panel Contract No. 21/01355

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CONFIDENTIAL	No		
FURTHER ENQUIRIES	Andrew Lawson City Projects	PHONE	6023 8111
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Purpose of Report

To recommend a preferred supplier panel for the supply of concreting services through a qualitative and quantitative assessment. This supplier panel will be used to deliver the Footpath and Bike Path Program, various concrete construction projects, and maintenance works for Albury City Council.

Background

Each year Albury City Council delivers a range of capital infrastructure and maintenance projects that require the provision of concreting services by external contractors. These projects include the Footpath Construction Program, Footpath Renewal Program, Retrofit of Concrete Beams at Glenmorus Gardens, various maintenance works, and a variety of grant funded projects such as Active Transport Program and Country Passenger Transport Infrastructure Grants Scheme (CPTIGS). This panel contract aims to provide an efficient, effective, and compliant process for the procurement of concreting services to assist in the delivery of these projects.

Tenders (panel contract) were invited for the provision of various concreting services to Albury City Council, for a two-year period (August 2021 to August 2023).

The scope, and categories of the services included in this contract is summarised below:

1. preliminaries and site establishment – site establishment, traffic management, service location, and environmental management;
2. footpath construction – concrete footpath and perambulator ramp construction;
3. driveway construction – concrete driveway construction, including residential, light industrial, and heavy-duty driveways;
4. kerb and gutter construction – construction of various kerbs and spoon drains;
5. demolition and replacement works – removal or replacement of concrete footpath, driveways, and kerb and gutter;
6. traffic islands and medians – construction of pedestrian refuges and splitter islands;
7. cemetery concrete beams – construction of concrete beams at Glenmorus Gardens;
8. general earthworks – minor excavation and reinstatement works; and
9. miscellaneous, labour and plant hire – supplementary rates to support the activities outlined above.

Tenders were invited for Contract No. 21/01355 – Concreting Services – Council Wide Panel Contract, and advertised in the Border Mail, and on Tenderlink. Tenders closed at 12 noon on Tuesday 22 June 2021.

Tenders were invited in a Schedule of Rates format with requested pricing based on historical usage data. Rates are subject to Consumer Price index adjustment for the two-year contract duration.

The estimated contract spend for the two-year contract duration is approximately \$2.0 million (including GST). This is based on an average annual spend of \$1.0 million (including GST).

Tender Assessment

At the close of tenders, submissions were received from the following companies:

- Hutchinson Civil Pty Ltd (Lavington, NSW);
- Civil Connect Group Pty Ltd (Turrella, NSW);
- Excell Gray Bruni Pty Ltd (Wodonga, VIC);
- Final Form Contracting Pty Ltd (Wodonga, VIC);
- Krautz & Summerill Pty Ltd (North Albury, NSW);
- Naubro Kerb Pty Ltd (North Albury, NSW); and
- Tony Harrison Pty Ltd (Cornishtown, VIC).

All tenders were evaluated in accordance with Council's Procurement Policy and Guidelines. The assessment panel for the tender comprised Project Engineer – Kyal Sharpe, Team Leader Project Delivery – Anthony Bisignano, Team Leader Civil Services – Ross Tuckwell in consultation with Team Leader Procurement – Elisha Lieschke.

Conformity Check

A conformity assessment was undertaken to ensure all submissions received were in accordance with the contract documentation and specification.

Company	Pricing Details	Supporting Information	WHS Documentation	Comment
Hutchinson Civil Pty Ltd	Yes	Yes	Yes	Conforming
Civil Connect Group Pty Ltd	Yes	Yes	Yes	Conforming
Excell Gray Bruni Pty Ltd	Yes	Yes	Yes	Conforming
Final Form Contracting Pty Ltd	Yes	Yes	Yes	Conforming
Krautz & Summerill Pty Ltd	Yes	Yes	Yes	Conforming
Naubro Kerb Pty Ltd	Yes	Yes	Yes	Conforming
Tony Harrison Pty Ltd	Yes	Yes	Yes	Conforming

As indicated above, all submissions were assessed as conforming tenders. All companies are WHS registered with Council except for Civil Connect Group Pty Ltd, who provided the necessary documentation to demonstrate the ability to meet Council's WHS requirements.

Qualitative Assessment

A qualitative assessment considered a range of issues including:

- past performance – including referee checks, relevant experience, and expertise in performing same or similar projects;
- methodology and program – project methodology and proposed program;
- capacity – current and future commitments and workload;
- capability – including availability of resources, equipment, and contract management capabilities; and
- benefit to local region – social and community benefit to the Albury/Wodonga region.

Company	Past Performance (35%)	Methodology & Program (25%)	Capacity (20%)	Capability (10%)	Local Benefit (10%)	Total (100%)
Final Form Contracting Pty Ltd	33	22	17	9	8	89
Excell Gray Bruni Pty Ltd	33	22	17	9	7	88
Krautz & Summerill Pty Ltd	28	23	19	10	6	86
Naubro Kerb Pty Ltd	30	20	17	9	6	82
Hutchinson Civil Pty Ltd	30	13	17	8	6	74
Tony Harrison Pty Ltd	33	13	12	9	6	73
Civil Connect Group Pty Ltd	28	20	16	9	0	73

Final Form Contracting Pty Ltd is a locally based company and has extensive experience across various concrete construction projects throughout Albury, Wodonga, and the local region. The company has completed five footpath construction projects for AlburyCity as part of the 2019/20 and 2020/21 Footpath Construction Program. Additionally, they have completed footpath works for Wodonga Council and Indigo Shire, as well as various other works for private clients including, but not limited to, retaining walls, foundations, culverts, suspended slabs, and concrete roadways.

Their current work commitments indicate ten small to medium projects in the Albury Wodonga region, four of which have now reached their nominated completion dates. The remaining six contracts include Anzac Parade – 711 Wodonga (anticipated completion August 2021), Victory Lutheran College Wodonga (anticipated completion October 2021), LSG Timekeepers Box Lavington (anticipated completion October 2021), as well as three ongoing commitments with Linfox Logistics, AP Delaney & Co, and Alatalo Brothers. Final Form Contracting Pty Ltd have demonstrated that they are well resourced and capable of managing a significant number of concurrent projects. In previous projects for Council, the company has promptly occupied site upon award, and delivered all projects

in an efficient manner. The submission provided indicated that they have the required insurances and are financially viable to deliver the requested services.

Referee information indicated that the company is highly cooperative, with a demonstrated ability to deliver a wide range of concrete construction projects to a high standard. Specific emphasis was given to the company's quality of finished product.

Council has significant experience dealing with Final Form Contracting Pty Ltd across numerous footpath projects over the past two years. Of the five projects, all were undertaken with a high level of service and a quality product was delivered.

Final Form Contracting Pty Ltd provided a sample works methodology for concrete footpath construction. The methodology provided detailed all key stages of construction, including WHS requirements, public notification, and traffic management requirements.

Final Form Contracting Pty Ltd's submission indicated that should they be awarded this tender, all materials and labour will be sourced locally. Their submission indicated community benefit within the local region with a variety of sponsorship across sporting clubs, and Rotary and Lions Club fundraising events. Final Form Contracting Pty Ltd employ a young indigenous worker in a traineeship program.

Excell Gray Bruni Pty Ltd is a locally based company with vast experience in large scale civil works, including various concrete construction projects. Their submission highlighted numerous residential estates, large road reconstructions, and the Yackandandah Rail Trail for Indigo Shire Council. In addition to the projects listed in their submission, the company has completed the Les O'Brien Terrace Seating, and LSG Terrace Seating projects for Council in the past two years.

The company's current commitments include four large projects in Albury, Wodonga, and Benalla. These projects include the Kerr Road Roundabout for Albury City Council (anticipated completion August 2021), Alpine View Estate for a private developer (at completion), Park Lane Estate for a private developer (anticipated completion July 2021) and Keene Street Reconstruction for Albury City Council (anticipated completion August 2021). Excell Gray Bruni Pty Ltd is a large company with extensive experience and resources. Therefore, they have capacity to provide concreting services in an efficient timeframe. The submission provided indicated that they have the required insurances and are financially viable to deliver the requested services.

Referee information indicated that the company is highly cooperative and deliver projects to a high standard. They are professional in how they manage their construction sites and have demonstrated the ability to mitigate impacts on affected stakeholders.

Council has extensive experience dealing with Excell Gray Bruni Pty Ltd on a wide range of civil construction projects. The company recently completed the Mate Street Streetscape Upgrade, Jamieson and Mount Street Footpath Construction, LSG Terrace Seating and Les O'Brien Terrace Seating. Additionally, Excell Gray Bruni Pty Ltd have completed a number of large road construction projects for Council, including multiple stages of Kerr Road and Wagga Road reconstructions. The

aforementioned projects have been delivered to a high standard, with a high level of service and consideration to affected stakeholders.

Excell Gray Bruni Pty Ltd provided a sample footpath construction methodology in their submission. The submitted methodology outlined key preliminary items including a construction management plan, traffic management plan, and service investigation. A clear and concise outline of construction sequencing was provided that demonstrates understanding of a typical project.

The submission provided by Excell Gray Bruni Pty Ltd indicated that should they be awarded this tender, 100% of materials and labour would be sourced locally. Their submission indicated community benefit in the local region through various sponsorships of local sporting and charity groups, as well as volunteer organisations.

Krautz & Summerill Pty Ltd is a local company based in North Albury NSW that specialises in concrete tilt panel construction and foundation construction. They are very experienced in general concrete works, as demonstrated as a secondary component to several of their larger projects. The contractor recently completed the concrete tilt panel component of the new NEXUS sign as their first project for AlburyCity. It is noted however that the contractor has participated on other projects for AlburyCity as a major subcontractor, including the Lavington Sports Ground Grandstand and Pavilion (approximately \$900K value). The submission provided indicated that they have the required insurances and financial capacity to provide the requested services.

Their current work commitments include three projects in the local region. These projects are works at Anzac Parade Wodonga (anticipated completion October 2021), Bandiana Fire Training (anticipated completion July 2021) and New Packing Shed Tumbarumba (anticipated completion December 2021). Krautz & Summerill Pty Ltd is a well-resourced company with a competent management team and skilled tradesman. Additionally, they have listed a number of local subcontractors for required services such as traffic management and service location. The company is capable of managing multiple concurrent projects in an efficient manner, and therefore have capacity to deliver the requested services as part of this panel contract.

Referee information indicated that the company is well managed and highly competent in all concrete construction activities. They are cooperative and deliver a high-quality finished project.

Krautz & Summerill Pty Ltd has only delivered the new NEXUS sign for Council, which was a small concrete tilt panel project. The company typically acts as a major subcontractor on large-scale projects, such as the Lavington Sports Ground Grandstand and Pavilion. Notwithstanding, the company has an experienced management team and is well resourced; they have the capability to undertake all requested services.

The submission provided included a detailed methodology for all services requested in the panel contract. The methodology listed all required preliminary activities including WHS requirements, environmental requirements, traffic management, and service location. Additionally, the methodology provided a clear, concise, and sequenced procedure for each construction activity in the submitted schedule of rates.

Krautz & Summerill Pty Ltd indicated in their submission that should they be awarded this tender, 100% of materials and labour would be sourced locally. Their submission indicated community benefit in the local region through sponsorship of a local sporting team and adult riding club.

Naubro Kerb Pty Ltd is a local company based in North Albury who specialise in kerb and gutter construction and general concreting works. They have completed a wide range of concrete construction projects throughout the local region. Recently, they completed the Vickers Road Footpath Construction project for AlburyCity and Mulwala Footpath Construction for Federation Council, amongst others. As part of the 2019/20 Footpath and Bike Path Program, Naubro Kerb Pty Ltd completed the Corrys Wood Footpath Construction project.

Their current work commitments include two medium sized projects in the local region. The commitments are culvert works at Daysdale for Federation Council (anticipated completion July 2021), and concreting works as part of the Davey Road Upgrade for Transport for NSW (anticipated completion September 2021). Based on the contractor's current commitments and available resources, they have the capacity to deliver ongoing services as required by this panel contract. The submission provided by Naubro Kerb Pty Ltd indicated that they have the required insurances and financial capacity to complete all works required in this panel contract.

Referee information indicated that the company delivers a high-quality product and works cooperatively to achieve desirable outcomes.

Naubro Kerb Pty Ltd have completed several footpath projects for AlburyCity in the past two years. These projects include Corrys Wood Footpath Construction, Dean/Olive Streets DDA Compliance Works, and recently the Vickers Road Footpath Construction project. The company is noted to be cooperative and provide a high level of finish in all projects.

Naubro Kerb Pty Ltd provided a sample construction method statement from their current works at the Davey Road Interchange. This methodology shows a well-resourced management team, HSEQ (Health, Safety, Environmental and Quality) requirements, and clear and concise construction methods for each element of the works. This methodology shows that the contractor has a clear understanding of construction operations, and furthermore, an understanding of all works required under the panel contract.

The submission provided by Naubro Kerb Pty Ltd indicated that should they be awarded this tender, 100% of materials and labour would be sourced locally. Their submission indicated community benefit within the local region through various local sponsorships including the Albury Race Club, Wodonga District Turf Club/Racing Wodonga, St Patrick's Parish Primary School and Christmas present donations to St Matthew's Church.

Hutchinson Civil Pty Ltd is a local civil construction company based in Lavington NSW. The company is experienced in general earthworks and civil construction and are a member of the Albury City Council Earthworks and Plant Hire Panel Contract. Their experience primarily relates to road construction and building site works; however, they have experience in general concreting works as an ancillary component to their larger projects. Recently the company has completed the Coppabella

Road Reconstruction for Greater Hume Council and DELWP Office and Depot works for Premier Building and Construction.

Their current work commitments include the Earthworks and Plant Hire Panel Contract for Albury City Council, and a shared path for Greater Hume Council. The Walla Swamp Shared Path for Greater Hume Council is a demonstration of their ability to complete smaller path works. In addition to their listed commitments, Hutchinson Civil Pty Ltd have just commenced a small education space development at the Albury Waste Management Centre (AWMC), which includes approximately 210m² of concrete path. The submission provided indicated that they have the required insurances and are financially viable to deliver all works required by the panel contract.

Referee information indicated that the company typically performs well and is highly cooperative. Specific mention was given to the company's attention to detail and eagerness to deliver a high-quality outcome.

Hutchinson Civil Pty Ltd is a member on Albury City Council's Earthworks and Plant Hire Panel Contract, which sees them undertake frequent works at the AWMC. Additionally, Hutchinson Civil Pty Ltd completed the Ross Circuit and Balston Street Drainage Construction project for Council in 2019. The company is noted to be very cooperative and deliver works to a high standard.

Their submission did not contain a methodology. However, it stated that all works will be compliant with Albury City Council Standards and relevant WHS requirements.

Hutchinson Civil Pty Ltd's submission indicated that should they be awarded this tender, all materials and labour will be sourced locally. Their submission indicated community benefit within the local region with a variety of sponsorship across local sporting clubs and community organisations.

Tony Harrison Pty Ltd is a local company based in Cornishtown, Victoria, and has completed numerous concrete construction projects throughout the local area. They are experienced in footpath and driveway construction, with the majority of the previous experience being maintenance and repair works for Albury City Council. Last year the company completed the Mitchell Park Estate Shared Path, as part of the 2019/20 Footpath and Bike Path Program.

The company's submission indicated that their only current commitments are ongoing maintenance works for Albury City Council. It is noted that after the tender closing date of 22 June 2021, Tony Harrison Pty Ltd was also awarded Contract No. 21/01224 – Walsh Street Footpath Construction (RFQ). It is expected that the company will commence this project at the beginning of August 2021, with an anticipated completion of October 2021. The submission provided indicated that they have the required insurances and financial capacity to undertake all works required by the panel contract.

Referee information indicated that the company is very cooperative and delivers projects to a high standard. It was noted that the company has a small workforce and limited documentation and systems.

Council has extensive experience dealing with Tony Harrison Pty Ltd across a variety of concreting works. The company recently completed the Mitchell Park Estate Footpath Construction project and

Thurgoona Fitness Station Slabs and Shared Path. Additionally, they regularly undertake minor renewal and maintenance works for various departments of Council. The company is noted to be highly cooperative, and all works completed have been delivered to a very high standard. The company is a small business of only two staff. However, in Council's experience, they have been efficient in the delivery of similar works to those proposed under this panel contract. Their submission included a number of local subcontractors required to deliver necessary services requested in the panel contract.

Tony Harrison Pty Ltd did not provide a methodology in their submission, which is reflected in the low qualitative score for this component. Based on Council's experience with Tony Harrison Pty Ltd, this presents a very low risk.

The submission provided by Tony Harrison Pty Ltd indicated that should they be awarded this quotation, 100% of materials and 100% of labour would be sourced locally. The company provides community benefit through the sponsorship of various local equine events.

Civil Connect Group Pty Ltd is a civil construction company based in Turella NSW. They were established in 2016 and demonstrate a wide range of experience relative to their five years as a company. Their submission lists a range of concrete footpath and cycleway works for various Sydney Councils, as well as a number of road resurfacing projects. The company submission indicates several local government contracts and lists suitable experience that demonstrates their ability to complete all works required in this panel contract.

Their submission includes five current commitments for multiple Sydney Councils, four of which are panel contracts. These projects include concreting and drainage works for Northern Beaches Council (contractual completion September 2022), footpath construction and other civil works for North Sydney Council (contractual completion July 2022), asphaltting works for Blue Mountains City Council (contractual completion December 2021), various concreting works for Wollondilly Shire Council (contractual completion November 2022) and a footpath/cycleway construction project for Orange City Council. The submission provided indicated that they have the required insurances and are financially viable to deliver all works required by the panel contract.

Referee information indicated that the company is well managed and very cooperative. The quality of finished project was described to be high, with any defects being promptly rectified.

The company has not completed any works for Council to date. However, it is recognised that they have experience working for a number of other NSW Councils.

The submission provided by Civil Connect Group included a methodology document with photos of previous projects and HSEQ information. Whilst no specific construction methodology was provided, key information regarding WHS, environmental management, traffic management and quality management systems was provided. The various images included shows the companies experience completing similar works to those required in this panel contract.

The company is based in Turella NSW, and their submission did not include a response to the Schedule of Benefit to the Local Region. Based on this, there is no community benefit provided by this company.

From the information provided, all companies demonstrate the required management systems, experience, construction plant, resources, and availability to provide AlburyCity with a quality product on an ongoing basis as part of this panel contract.

Quantitative Assessment (100%)

The following tabulated estimated contract values by category are modelled from historic and sample project data and the tendered schedule of rates for each submission. The ratings for each category, are relative to the respective lowest price.

Project 1: Medium Footpath Construction (Approx. 1500m² new construction)

Company	Estimated Contract Value (including GST)	Rating (100)
Tony Harrison Pty Ltd	\$158,262.50	100
Excell Gray Bruni Pty Ltd	\$173,448.00	91
Hutchinson Civil Pty Ltd	\$196,897.25	80
Final Form Contracting Pty Ltd	\$198,863.50	80
Naubro Kerb Pty Ltd	\$216,342.50	73
Krautz & Summerill Pty Ltd	\$325,255.14	49
Civil Connect Group Pty Ltd	\$420,246.75	38

Project 2: Minor Footpath Replacement (Approx. 500m² replacement)

Company	Estimated Contract Value (including GST)	Rating (100)
Tony Harrison Pty Ltd	\$60,676.00	100
Excell Gray Bruni Pty Ltd	\$67,683.00	90
Hutchinson Civil Pty Ltd	\$78,215.50	78
Final Form Contracting Pty Ltd	\$85,976.00	71
Naubro Kerb Pty Ltd	\$90,266.00	67
Krautz & Summerill Pty Ltd	\$135,383.61	45
Civil Connect Group Pty Ltd	\$170,274.50	36

Project 3: Glenmorus Gardens Concrete Beam Project (Approx. 270 lineal metres new construction)

Company	Estimated Contract Value (including GST)	Rating (100)
Excell Gray Bruni Pty Ltd	\$32,142.00	100
Tony Harrison Pty Ltd	\$39,820.00	81
Final Form Contracting Pty Ltd	\$46,134.00	70

Company	Estimated Contract Value (including GST)	Rating (100)
Hutchinson Civil Pty Ltd	\$61,160.00	53
Krautz & Summerill Pty Ltd	\$63,522.14	51
Civil Connect Group Pty Ltd	\$111,232.00	29
Naubro Kerb Pty Ltd	-	-

Project 4: Minor Concrete Repair Works (10m² footpath and 15m² driveway replacement)

Company	Estimated Contract Value (including GST)	Rating (100)
Tony Harrison Pty Ltd	\$6,765.00	100
Final Form Contracting Pty Ltd	\$8,574.50	79
Excell Gray Bruni Pty Ltd	\$8,701.00	78
Hutchinson Civil Pty Ltd	\$8,745.00	77
Naubro Kerb Pty Ltd	\$9,306.00	73
Civil Connect Group Pty Ltd	\$15,576.00	43
Krautz & Summerill Pty Ltd	\$26,851.66	25

The quantitative analysis detailed above deemed the submissions from Tony Harrison Pty Ltd, Excell Gray Bruni Pty Ltd, Final Form Contracting Pty Ltd, Hutchinson Civil Pty Ltd and Naubro Kerb Pty Ltd to be highly competitive. The submissions from Krautz & Summerill Pty Ltd and Civil Connect Group Pty Ltd are considered unfavourable as they do not offer best value for money to Council when compared with other submissions.

Based on historical data, Council's total spend is approximately \$2.0 million (including GST) for the proposed contract period.

Council's budget allocation for the provision of these services is included within the relevant capital infrastructure and maintenance projects. Additionally, Council frequently receives grant funding for projects (Active Transport Program, Local Roads and Community Infrastructure Program etc) that will utilise this panel contract for delivery in the future.

Risk

- Business Risk** – Council's budget allocation for provision of these types of services is included in the relevant operational and/or project budget for each site or department. However, should unforeseen circumstances be encountered and an increase in the level of service is required, financial risk will be managed through the contracted rates supplied. Resourcing requirements are managed by the creation of the panel contract of suitably resourced and skilled contractors.
- Corporate Risk** – Selecting contractors with appropriate qualifications, experience, resources and plant, along with proven systems of work will ensure that a consistent high level of service is provided to worksites and the community.

- **WHS and Public Risk** – WHS risks due to the construction works will be controlled in accordance with AlburyCity procedures. All contractors will be WHS registered with AlburyCity and will be required to implement relevant Safe Work Method Statements and undergo safety inspections. The contractors will implement Traffic Control Management Plans where required, to provide a safe environment for the worksite and the community.
- **Environmental Risk** – Where required, a REF (Review of Environmental Factors) will be prepared to identify any risks and suitable measures to mitigate them. Sediment and Erosion control practices will be implemented where applicable to reduce any risks.
- **Delivery Program Risk** – The provision of concreting services will assist in the continued service delivery and site compliance for Council, ensuring professional management of sites and projects.

Community Engagement

This panel contract will allow AlburyCity to source concreting services to continue to maintain and improve its assets, and to continue to deliver capital infrastructure projects for the Albury community. The concreting services utilised under this contract will be essential in achieving approved projects and operational services that are developed through community engagement processes and set out in Council’s operational plan with a view to achieving AlburyCity’s 2030 targets.

Summary

The scoring for the qualitative and quantitative assessment is summarised in the following table:

Company	Quantitative				Qualitative
	Project 1	Project 2	Project 3	Project 4	
Tony Harrison Concreting Pty Ltd	100	100	81	100	73
Excell Gray Bruni Pty Ltd	91	90	100	78	88
Final Form Contracting Pty Ltd	80	71	70	79	89
Hutchinson Civil Pty Ltd	80	78	53	77	74
Naubro Kerb Pty Ltd	73	67	-	73	82
Krautz & Summerill Pty Ltd	49	45	51	25	86
Civil Connect Group Pty Ltd	38	36	29	43	73

From the qualitative assessment, all companies have the required management systems, experience, resources, and availability to successfully undertake all categories of services.

From a quantitative perspective the submissions from Tony Harrison Pty Ltd, Excell Gray Bruni Pty Ltd, Final Form Contracting Pty Ltd, Hutchinson Civil Pty Ltd and Naubro Kerb Pty Ltd were deemed to be highly competitive. The submissions from Krautz & Summerill Pty Ltd and Civil Connect Group Pty Ltd were considered unfavourable as they do not offer best value for money to Council when compared with other submissions.

A panel contract arrangement provides Council with surety of service provision and provides a level of flexibility when sourcing the required resources. A panel contract with five service providers is considered the most suitable option and reduces the risks associated with a single vendor's inability to service the requirements of the organisation.

Therefore, based on the qualitative and quantitative assessments, it is deemed that the submissions from Tony Harrison Pty Ltd, Excell Gray Bruni Pty Ltd, Final Form Contracting Pty Ltd, Hutchinson Civil Pty Ltd and Naubro Kerb Pty Ltd provide the best value for Council to deliver this service. Based on similar demands continuing, the estimated Contract value is \$2.0 million (including GST) for a two-year period.

Conclusion

Council invited tenders (panel contract) for the provision of Concreting Services – Council Wide Panel Contract, for a two-year period (August 2021 to August 2023) and received seven submissions.

The scope of the services included in this contract is the provision of concreting services for the following categories:

1. preliminaries and site establishment – site establishment, traffic management, service location, and environmental management;
2. footpath construction – concrete footpath and perambulator ramp construction;
3. driveway construction – concrete driveway construction, including residential, light industrial, and heavy-duty driveways;
4. kerb and gutter construction – construction of various kerbs and spoon drains;
5. demolition and replacement works – removal or replacement of concrete footpath, driveways, and kerb and gutter;
6. traffic islands and medians – construction of pedestrian refuges and splitter islands;
7. cemetery concrete beams – construction of concrete beams at Glenmorus Gardens;
8. general earthworks – minor excavation and reinstatement works; and
9. miscellaneous, labour and plant hire – supplementary rates to support the activities outlined above.

A quantitative and qualitative assessment indicated that Tony Harrison Pty Ltd, Excell Gray Bruni Pty Ltd, Final Form Contracting Pty Ltd, Hutchinson Civil Pty Ltd and Naubro Kerb Pty Ltd offer the best value for Council and therefore should be listed as Council's preferred suppliers for the supply of concreting services.

From an overall perspective, the establishment of a panel contract for the provision of concreting services will deliver operational efficiencies regarding surety and timeliness of service and reduced procurement administration.

Recommendation

That Council accepts the following tenders for Contract No. 21/01355 – Concreting Services – Council Wide Panel Contract, estimated at \$2.0 million (GST inclusive) over a two-year period, commencing 1 August 2021:

- i. Tony Harrison Pty Ltd;
- ii. Excell Gray Bruni Pty Ltd;
- iii. Final Form Contracting Pty Ltd;
- iv. Hutchinson Civil Pty Ltd; and
- v. Naubro Kerb Pty Ltd.